



Press Release

# EOS North America Introduces 'AM Turnkey' to Accelerate Time-to-Production for Tier One Organizations

**New, 'all-inclusive' consulting program de-risks additive manufacturing while allowing customers to focus on scaling their manufacturing**

**Pflugerville, Texas, August 1, 2023** –EOS North America's Additive Minds applied engineering group today launched its [AM Turnkey](#) consulting program, removing common roadblocks associated with industrial 3D printing by refining all necessary steps for successful additive manufacturing (AM) production. Upon conclusion of an AM Turnkey program, what is delivered is a [Proof of Production guarantee on the customer's own machine\(s\)](#).

"AM Turnkey was created based on customer demand," said Dr. Gregory Hayes, senior vice president of applied technology at EOS North America. "The organizations we typically work with are market leaders, industry disruptors and national research labs. These clients are working on high-priority projects that cannot be delayed by engineering hurdles, AM system installations and internal team training. We believe the best outcomes for our customers are achieved with deep collaboration, and the AM Turnkey program is yet another way to showcase our commitment to bringing customers' desired production results to fruition."

To accommodate AM Turnkey projects, EOS constructed a dedicated, secure area within its Pflugerville, Texas technical center. The team provides real-time management and oversight of projects by Additive Minds engineers and service technicians. AM Turnkey pilot customers have the option to have badged employees on-site to collaborate directly with EOS on all project stages, from material science to production and post-processing.

## **The AM Turnkey program includes:**

- Detailed project mapping tailored to customer project timelines and requirements
- 3D printer set-up, secure system configuration and a dedicated ITAR compliant machine bay
- Full customer access to purchased system for the duration of the project, including access to the on-site Additive Minds engineering team
- Proof of Production guarantee and training hand-off, based on customer preference

"The Additive Minds team at EOS is a game changer," said an EOS customer and leading manufacturing partner to the United States Federal Government. "The team was willing to take on an impossible challenge of creating four qualified parts in three months. EOS was willing to accelerate delivery, support, installation and production over weekends and holidays and coordinate outsourcing of heat treatment and testing."



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“AM continues to carve out its place and grow its share in the greater manufacturing world,” said Glynn Fletcher, president of EOS North America. “AM Turnkey is a unique offering that leverages all the strengths of EOS as an organization to accelerate and de-risk industrial 3D printing applications. It's tailored to organizations who know AM, understand what is required to achieve successful production and know that working shoulder-to-shoulder with EOS on their own machines will get their applications to production significantly quicker.”

### **About EOS**

EOS provides responsible manufacturing solutions via industrial 3D printing technology to manufacturers around the world. Connecting high quality production efficiency with its pioneering innovation and sustainable practices, the independent company formed in 1989 will shape the future of manufacturing. Powered by its platform-driven digital value network of machines and a holistic portfolio of services, materials and processes, EOS is deeply committed to fulfilling its customers' needs and acting responsibly for our planet.

[Graphic Material](#) 

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